



# Eyezon Elevators Private Limited

## Sales Offer Letter



**From:** Nveen Jangid, Mohan Jangid

**Contact No.:** +91-7742686407 / 7615099602

**Subject:** Vertical transportation solution for your prestigious project at above mentioned site.

**Dear Sir/Madam,**

Thanks, you for giving us an opportunity to provide a proposal for supply & Installation of EYEZON Elevators Private Limited at your prestigious project.

- Our Products provide a robust combination of unparalleled precision and ride comfort in a class for passengers.
- Uses Superior Technology by offering all type of elevators. Elevators are based on Hydraulic its works by pressurizing hydraulic fluid with an electronic pump and forcing it into a cylinder technology.
- Completely Safe with Uninterruptible Power Supply (UPS).
- Absolutely Comfortable with Silent & Jerk free ride for passengers.
- Saves Cost & Space by offering Effective utilization of shaft.

Please find enclosed the vertical transportation Solution for your project. We are confident that you will find our proposal in line with your expectation. We thank you once again for your interest shown in EYEZON Elevators Private Limited and Look forward to receiving your valued order.

### **Good management practices:**

We integrate professionals' management ethical practices and sophisticated technology to enhance performance trade expertise combined with the proven ability to implement effective solutions with deep proven experience to serve our customer's best need.

We optimize and customize operations for maximum efficiency and over-all cost saving improve customers service reduce & lower capital expenditure ergonomics are worked out to achieve the best at minimal inventory cost, to offer the best competitive price.

Our final Submission

"Value based performance ethics transparency of operations and split of excellence epitomize

### **(Preparatory Work Civil & Electrical (Customer scope of work))**

#### **Civil Work requirement:**

1. Civil work related to lift installation work to be done by the customer like-entrance wall, architrave work etc.
2. Lockable store to be provide by the customer to keep safe material.
3. Provide finished and dry hoist way, machine room, pit and other preparatory work as required to install the elevator.
4. The hoist way should be without any projection and recession from shaft top slab to the pit floor.
5. Machine room stair, door & window to be provide by the customer.
6. White washing and plastering of elevator hoist way before start of installation.
7. Box shape cutting and installation of LOP boxes on all landing floors by marble artisan.

#### **Electrical Work requirement:**

1. Upto the machine room, the customer has to supply three-phase power through 4 core copper cable or 4 core aluminium cable. There should be earthing connection from the power supply board and 4 pole MCB, 2 pole MCB and MCB box should be installed. The size of cable and MCB will be provided by the company.
2. Lights shall be provided in the machine room and shaft head lights and switches at all landing places.
3. Two separate earthing shall be provided in the machine room by the customer.

## (प्रारंभिक कार्य सिविल और इलेक्ट्रिकल (जो कि ग्राहक को करवाने होते हैं))

### सिविल कार्य आवश्यकताएँ:

1. लिफ्ट स्थापना से संबंधित सिविल कार्य, जैसे- प्रवेश दीवार, आर्किट्रेव कार्य आदि, ग्राहक द्वारा किया जाना है।
2. सामग्री को सुरक्षित रखने के लिए ग्राहक द्वारा लॉक करने योग्य स्टोर उपलब्ध कराया जाना है।
3. लिफ्ट स्थापित करने के लिए आवश्यक रूप से तैयार और सूखा होइस्ट मार्ग, मशीन कक्ष, गड्ढा और अन्य प्रारंभिक कार्य उपलब्ध कराना है।
4. होइस्ट मार्ग शाफ्ट के ऊपरी स्लैब से गड्ढे के तल तक किसी भी उभार या अवतलन से रहित होना चाहिए।
5. मशीन कक्ष की सीढ़ियाँ, दरवाज़ा और खिड़की ग्राहक द्वारा उपलब्ध कराई जानी है।
6. स्थापना शुरू करने से पहले लिफ्ट होइस्ट मार्ग की सफेदी और प्लास्टर करना।
7. संगमरमर के कारीगर द्वारा सभी लैंडिंग तलों पर बॉक्स आकार में कटिंग और एलओपी बॉक्स लगाना।

### विद्युत कार्य आवश्यकताएँ:

1. मशीन रूम तक, ग्राहक को 4 कोर कॉपर केबल या 4 कोर एल्युमीनियम केबल के माध्यम से थ्री-फ़ेज़ बिजली की आपूर्ति करनी होगी। पावर सप्लाय बोर्ड से अर्थिंग कनेक्शन होना चाहिए और 4 पोल एमसीबी, 2 पोल एमसीबी और एमसीबी बॉक्स लगा होना चाहिए। केबल और एमसीबी का आकार कंपनी द्वारा प्रदान किया जाएगा।
2. मशीन रूम में लाइटें तथा सभी लैंडिंग स्थानों पर शाफ्ट हेड लाइटें और स्विच उपलब्ध कराए जाएंगे।
3. ग्राहक द्वारा मशीन रूम में दो अलग-अलग अर्थिंग उपलब्ध कराई जाएगी।

### **Warranty:**

The warranty is for a period of **12 months** from date of intimation from EYEZON Elevators Private Limited from the intimation to the customer of the physical completion of installation. The Warranty covers component defects and does not intend to cover at any time. Any damages caused by vandalism, riots, theft, negligence, rain, fire, rodents, or pests, acts of nature and God, absence of stable and permanent power supply according to Indian Standards 14655 (part2/ Sec 1) 2000 Clause 5.2, improper use, use during construction, or any cause beyond EYEZON Elevators Private Limited control.

### **1. Free Maintenance:**

Free Maintenance as per EYEZON Elevators Pvt Ltd. The standard contract is for a period of up to **12 months** and will start from the date of intimation to the customer of physical completion of the installation. Availability of permanent power supply, notwithstanding any delay in completion of construction, shall be made available to the customer to take inspection or start using the lift.

### **2. Ownership of material:**

Till the final payment is made. the customer cannot claim right of ownership or lien over any materials. EYEZON Elevator Private Limited shall have the right to take back / reclaim the possession of the same or any part thereof at the customer's cost. In case the payment is not made as per the terms of the contract, EYEZON Elevators Private Limited have the right to dismantle its equipment's and take the materials supplied back in its possession.

### **3. Remobilization & Reconditioning Charges:**

In case the elevator installation job is stopped for more than 4 weeks in between due to any reasons not attributable to EYEZON Elevators Private Limited, including unavailability of power supply etc... remobilization charges of 5% of total contract value per elevator / escalator will be charged additional over the contract value, whenever EYEZON Elevators Private Limited is asked to restart the job. This would need to be paid upfront before EYEZON Elevators Private Limited Restarts any site activity.

#### **4. Termination of contract:**

In the event of cancellation or termination of the contract by the customer, EYEZON Elevators Private Limited. in addition to all applicable taxes, shall be charging from the customer as follows:

After release to production - 60% of the Contract value.

After dispatch of materials - 90% of the Contract value.

After start of installation - 100% of the Contract value.

Upon the cancellation or termination of the contract by the customer prior to the installation. the Customer cannot claim right of ownership or lien over any material irrespective of the percentage of contract value paid. EYEZON Elevators Private Limited shall be entitled to take back / reclaim possession of the material or any part thereof.

#### **5. Payment and free Maintenance for Multiple Units:**

Every elevator in a contract of multiple units will be considered as individual equipment. The commencement of free maintenance and free payment for each elevator will not be linked to any other unit of the contract.

#### **6. Force Majeure:**

EYEZON Elevators Private Limited shall not be liable for failure, non-performance or delays in supply or services resulting directly or indirectly from causes beyond its reasonable control. such as, Acts of God, war, act of terrorism, nuclear risks, riot, strike, political unrest, acts of government, its agencies or officers, raw material shortage, labor shortage or any other legitimate cause beyond the reasonable.

#### **Payment Terms:**

**10%** Of the Contract Value Advance Along with The Order.

**50%** On 1<sup>st</sup> step material at Site.

**30%** On 2<sup>nd</sup> step material at Site.

**10%** On After completion of

Installation and handover.

## The company works as a team right from ordering the lift to delivering it; here is the flow chart of that work:



First of all, the sales team contacts the customer and finalizes the order.



By checking this file, the lift drawing engineer makes the drawing of the lift.



Then this file goes to the maintenance engineer and the engineer checks the file and informs the team about the work.



The maintenance engineer sends 1 step of material to the side, then the mechanical team starts the work of 1 step.



As soon as the 1st step work is completed, the maintenance engineer inspects the work and explains to the customer about the electrical and civil work in the lift shaft with markings as to how the work is to be done and tells the customer to update the engineer in the company as soon as both the works are completed so that further work can be started.

The company works as a team right from ordering the lift to delivering it, here is the flow chart of that work.



The maintenance engineer sends the second phase material to the side, then the mechanical team starts the second phase work and as soon as the second phase mechanical work is completed, the maintenance team updates the maintenance engineer to do the electrical work.



The maintenance engineer sends the electrical team to the site, then the electrical team starts the electrical work and both teams together complete their work and update the maintenance engineer upon completion of the work.



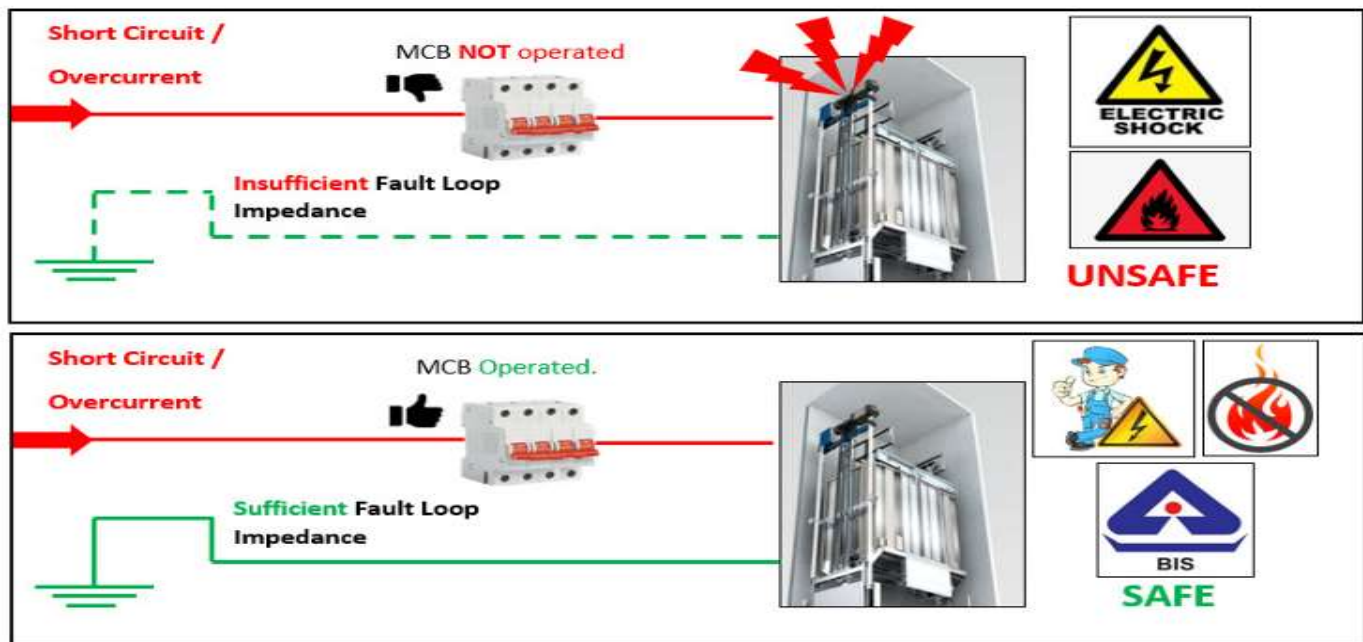
The maintenance engineer goes to the side and checks the working of the lift and gets the lift commissioned, closes and tightens the lift at the side after final testing and informs the customer to take over the lift.



The engineer hands over the lift to the customer and inspects the lift thoroughly while explaining its features to the customer.



## Why is it Important?



## What we expect from you?

*We strongly urge you to check the quality of earthing with the concerned Electrical service provider before the start of installation to avoid any delay/ re-work after the Elevators have been installed.*

The earthing system impedance and characteristics of protective devices shall be such that, if a fault of loop impedance occurs anywhere in the electrical installation between an active conductor and an exposed conductive part or protective earthing conductor, automatic disconnection of the supply will occur within the specified time.

$Z_s = U / I_k$  is the source impedance measured between line and the Protective Earth (PE)

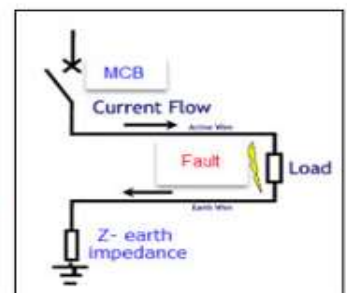
## About 'Fault Loop Impedance' & Importance of High-Quality Earthing

As a standard practice, after the installation of Elevator(s) is completed, our expert team from Quality function inspects the Safety functioning and Quality of installation and key components. One of the tests we perform is measuring the 'Fault Loop Current' capacity by measuring the Fault loop impedance, during the electrical measurements of the incoming power supply.

### Why is it done?

Measuring the loop impedance is essential when determining the prospective short circuit current in a circuit, so that the correct overload protective device\* (MCB) is used, and can trip in time to safeguard the equipment's. Situation may occur during the test that insufficient fault loop current is measured. This is normally attributed to either:

- Inadequate earthing at site from the distribution network to our point of supply,*
- Inadequate earthing provided from the distribution network to your building,*
- Combination of the above two.*
- Breakages, loose connection, insufficient cable area from meter room to elevator.*





**Our offer to design, manufacture, supply, complete installation and testing of the lifts described in this offer shall be subject to the following conditions. Prices are in INR.**

| Net Value (Excl. Taxes) | GST (State Tax)                                                  | GST (Central Tax) | Gross Value (Incl. Taxes) |
|-------------------------|------------------------------------------------------------------|-------------------|---------------------------|
| 791000                  | 71190                                                            | 71190             | 933380                    |
| Price (in Words): -     | Nine Lac Thirty-Three Thousand Three Hundred Eighty Rupees Only. |                   |                           |
| Handover validity       | 01/04/2026 (Only<br>Validity for 6 <sup>th</sup> Month)          |                   |                           |
| Price Validity          | 01/01/2025 (Only<br>Validity for 3 Month)                        |                   |                           |

### **Taxes & Duties will be extra as applicable:**

The **CGST@9% & SGST@9%** of Quoted value will be charged extra. Any increase in the taxation structure or introduction of condition taxes by the state / central (including but not limited to excise duty) / local Authorities will be borne by you. If any levy, taxes, duties, or octroi, applicable at the time of accepting this work order is revised, reviewed, renamed, modified in any manner whatsoever till the time of execution and completion of work order, then the increase will be exclusively borne by you.

**Note:** - Work will commence within **1 to 2 weeks** after finalization of the lift order and the lift will take **30 to 40 days** to be installed, excluding the time taken for your site work (e.g. civil work, electrical work etc.). If the lift is not installed within the handover validity date from the date of finalization of order by the customer or work is stopped due to any reason at the customer's end, the customer will have to pay a fee of **5%** of the order value separately to Iskon Elevators Pvt Ltd.

### **Safety Feature**

|                  |                                             |
|------------------|---------------------------------------------|
| <b><u>1.</u></b> | Emergency Alarm (Eyezon Make)               |
| <b><u>2.</u></b> | Fireman Switch (Eyezon Make)                |
| <b><u>3.</u></b> | Automatic Rescue Device (UPS) (Lifton Make) |
| <b><u>4.</u></b> | Door Open and Close Button                  |
| <b><u>5.</u></b> | Door Sensor (WECO Make 154 Bheem)           |
| <b><u>6.</u></b> |                                             |
| <b><u>7.</u></b> |                                             |
| <b><u>8.</u></b> |                                             |

## TECHNICAL SPECIFICATIONS ELEVATORS

|     |                                |                                                           |
|-----|--------------------------------|-----------------------------------------------------------|
| 1.  | Lift Model No.                 | EHPS                                                      |
| 2.  | Type of Lift                   | Single Track Hydraulic Passenger Lift (Single Mast GMV)   |
| 3.  | No of Cylinder                 | 01 Nos Hydraulic Cylinder                                 |
| 4.  | Cylinder                       | 4500 mm Honed Tube                                        |
| 5.  | Piston                         | 90 MM Hard Chrome Piston                                  |
| 6.  | Cylinder Operation             | Single Acting Cylinders                                   |
| 7.  | Powerpack                      | 7.7 KW Hydraulic Power Pack/3 Phase                       |
| 8.  | Car Frem                       | 700 DBG                                                   |
| 9.  | Speed                          | 0.5 MPS                                                   |
| 10. | Floor                          | 03 Stop (G+2)                                             |
| 11. | Capacity                       | 6 Passenger/408 Kg                                        |
| 12. | Opening Direction              | Auto Door Canter Opening                                  |
| 13. | Door Opening Size              | 700 mm (W) X 2000 mm (H)                                  |
| 14. | Clear Inside Shaft (Available) | 1500 mm (W) X 1500 mm (D)                                 |
| 15. | Car Internal/Platform Size     | 1100 mm (W) X 1000 mm (D) x 2000 mm (H) Approx            |
| 16. | Travel Height                  | 07 Meter Approx.                                          |
| 17. | Overhead Room Height           | 3300 mm (3.3M)                                            |
| 18. | Pit Depth Required             | 250 mm                                                    |
| 19. | Building overall Height        | 10500 mm                                                  |
| 20. | Car Ceiling                    | SS Hairline Finish 304 /Blower/Light                      |
| 21. | Cabin Type                     | SS Hairline Finish Cabin 304                              |
| 22. | Car Door                       | SS Hairline Finish Plan Door 304                          |
| 23. | Landing Doors                  | SS Hairline Finish Plan Door 304                          |
| 24. | Power Supply                   | 415 Volts, 3 Phase, 50Hz/220 Volt Single Phase            |
| 25. | Electrical Limit Switch        | CNDT                                                      |
| 26. | Cabin Platform / Flooring      | MS Platform / PVC Flooring                                |
| 27. | Electrical Controller          | Relay Logic/Microprocessor Based Electrical Control Panel |
| 28. | Strainer Filter                | 01 Nos                                                    |
| 29. | Guide Rail                     | Marazzi Guide Rails (16 mm)                               |
| 30. | Strainer Filter                | 01 Nos                                                    |
| 31. | Rope/Make                      | Usha Martine (3x10mm)                                     |
| 32. | Hydraulic Hoses                | High tensile hose pipe for high pressure                  |

|     |                                     |                                                           |
|-----|-------------------------------------|-----------------------------------------------------------|
| 33. | Sheet Thickness                     | 1 mm                                                      |
| 34. | Floor Announcement System and Music | Yes                                                       |
| 35. | Car Operating panel                 | SS Hairline Finish 7 Segment Display Box Type Push Button |
| 36. | Landing Operating Panel             | SS Hairline Finish 7 Segment Display Box Type Push Button |
| 37. | Door Make                           | Landing and Car Door Header<br>(Wittur Make)              |

**Note: -**

1. If the customer cancels the order for any reason after the order is completed, 10% of the amount paid by the customer will be refunded, less the drawing fee and the amount of ₹11,000 incurred by the team for the order. The remaining amount will be refunded.

**Note: - Company Bank Account Detail's**



**Account Name** - Eyezon Elevators Private Limited

**Account No.** – 8045887983

**IFSC Code** – KKBK0003533

**Mobile No.** - 7615099602

**Address** - 6/MA/09, Indra Gandhi Nagar Apposite Khatipura Station, Jagatpura, Jaipur

**For and Behalf of Customer**

**EYEZON ELEVATORS PVT. LTD.**

**Signature & Stamp of Declarant**

**Signature & Stamp of Declarant**